



**hmk** BILCON

**Profile**



## Customer reference

” In the earlier days when we used steel tanks we experienced frequent leakage problems that had to be welded. But since we started using HMK Bilcon’s aluminum tanks, this is not an issue anymore and today all our fuel tank trucks are from HMK Bilcon ”.

– Svend Erik Larsen, Carl Larsen & Søn

# HMK Bilcon

## – specialized vehicles since 1895

Since the establishment of the factory in 1895 HMK Bilcon has produced a wide range of vehicles for specialized transport. Through our specialized knowledge, uncompromising quality standards and innovative transport solutions, we have positioned ourselves as one of the leading Nordic manufacturers of specialized transport solutions for the fuel industry, the military, the animal and feed industry and the health sector.

### **Specialists in high quality vehicles**

Our products are manufactured from an indispensable high quality standard. It is our main focus in the entire production process - from material selection to construction and ongoing service of vehicles. Our employees are all skilled specialists in their field and each have unique knowledge in welding, rolling, construction of aluminum structures and tankbuildups.

### **ISO-certified supplier**

In autumn 2017 we have been ISO 9001: 2015 and ISO 3834-2:2006 certified and we have an approved quality management system that ensures high product quality and efficient production processes. Our products are manufactured according to a number of standards in the design of tanks, welding of aluminum and alloys, design and production of pressure tanks and welding of metallic materials. We work systematically with environmental management, and by 2020 we have also been ISO 14001:2015 certified.

### **Innovative customized solutions**

The cheapest solution is often a standard solution but it is not necessarily the most optimal solution for you. Therefore, we manufacture vehicles that are carefully customized to the wishes and needs of each individual customer. This means that we are able to meet nearly every requirement our customers need. Based on the customer's needs and our expert knowledge we work together to find the optimal solution - both practically and economically. Of course our solutions comply with all legal requirements.

### **Long lasting quality**

Our vehicles are known for having the highest resale value in the market and we guarantee the vehicle's scrap value. Thus your investment in our vehicles is the cheapest in the long run as the tank lasts for so long that it can be transferred to a new chassis, rebuilt or sold to a new customer.

### **Leasing of vehicles**

We can offer you to lease the vehicles at an advantageous low interest rate with a fixed monthly fee as we work with Danish and Scandinavian leasing companies. We guarantee close to 20% of the new price if you comply with the annual service check-up and repairs if necessary.



### **Nationwide service**

We do repairs and service on both our own and other constructions. Our main service department is located in northern Denmark but we also cooperate with authorized service partners in Denmark, Sweden and Norway to guarantee our customers nationwide service on their vehicles. Alternatively, service personnel can be sent to you.

### **On the road again quickly**

HMK Bilcon's mechanics and technicians specialize in aluminum work and have in-depth knowledge of all the systems that concern the structure and the vehicle itself: hydraulics, electrical systems, electronics, brakes and braking systems. Both our own and our service partners know our products in depth. This ensures that we can get the vehicles back on the road quickly after a breakdown.

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