



SafeCon[®] III

hmk BILCON

An aerial, black and white photograph of a multi-lane highway. A fuel tanker truck is driving on one of the lanes. The highway has multiple lanes in both directions, separated by a median. There are some trees and vegetation along the sides of the road. The overall scene is a high-angle view of a busy road.

Latest generation of fuel delivery control system

HMK Bilcon A/S previously developed the SafeCon® I IT system for fuel delivery. Now we have a completely new generation ready – **SafeCon® III** – the world's best delivery control system for fuel tankers.

An investment in our new control system is an investment in a future-proof solution that can be continuously updated with the latest features. The system meets the requirements of both hauliers and drivers, and we guarantee 99% uptime for the fuel delivery control system.

SafeCon® III has been developed with a focus on great ease of use, a high level of security and excellent operating economy. You get support for both fuel tanker and control system with us, and as the only ones in the industry, we provide 24-hour online support. This saves you time, money and hassle.

Only the best for you

SafeCon® III is developed and adapted to meet the requirements of the future, but at the same time utilizing well-known and reliable components. We have ensured that the system contains the best elements from previous SafeCon systems, while also introducing new and modern future-proof functions. SafeCon® III has a completely new user interface that is simple and easy to use.

Complete overview and flexibility

You have a constant overview of products, remaining quantity and hoses and at the same time you can control other functions, such as the light on your fuel tanker. All you need to do to start a delivery is to select a hose, a compartment and approve the set-up.

In addition to this, SafeCon® III provides even greater flexibility, as it can be customised to a very large extent and set up to meet your needs. The system contains several functions that you can choose from freely so that your everyday life becomes as efficient as possible.

With **SafeCon® III** you can get i.a.:

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| ➤ Fully digitised system with integrated electronic meter | ➤ Manual and automatic switch to the next compartment |
| ➤ Robust 12" touch screen tested from -35° up to 60°C | ➤ Control of back pressure and pump speed |
| ➤ Intelligent inventory accounting and compartment status | ➤ Protection against product mixing |
| ➤ 24/7/365 remote support for service subscription | ➤ Temperature-compensated delivery |
| ➤ Sequential/parallel delivery | ➤ Tailored product list |



Office integration with SafeCon® OTC-System

With the development of **SafeCon® III**, we have also developed our own **SafeCon® OTC system**, allowing us to offer full integration with your office and ERP system. The **SafeCon® OTC system** is operated via a tablet solution mounted in the truck cab, optimising everyday life for both driver and office.

With the OTC system, you can send orders directly from the office's ERP system to the fuel tanker. It eliminates the need for the driver to enter orders manually, as this is done automatically. In addition to automatic setup, you get a number of other benefits by integrating your office solution with **SafeCon® III**;

- An optimised and efficient workflow
- Minimisation of errors in orders
- Digitised workflow with minimal paperwork
- Saves time for office and driver

By integrating directly with your ERP system, parts of the invoice management are also automated. If you do not have an ERP system yet, we can always help you get started, as we work with well-known suppliers.



This is how it works



In the office, you will have the opportunity to create orders and send them out to the fuel tanker. A typical order includes:

- Tanker ID
- Customer number
- Customer name/telephone number
- Delivery address
- Contact person/telephone number
- Comment for driver
- Delivery type and deadline
- Product and quantity
- Tank number
- Geo-fence

At **HMK Bilcon**, we store your data so that we can always find out what has been performed by the fuel tanker.

All orders are sent from your system via **SafeCon® OTC** to HMK Bilcon. Our system automatically forwards these to your tanker via a secure, closed network, so all data is stored securely. You can always be sure that there is agreement between what is sent to and from the tanker and received at the office.

On the tanker, the orders are received and can be accessed from both the tablet in the cab and via **SafeCon® III**.

From here, the driver can sort the orders in the order in which they are to be delivered. All that needs to be done now is to select the order and the hose and the compartment to pump from. When the fuel tanker has pumped the product, the order is sent back via the same network via HMK Bilcon so that you always know what the tanker has delivered.

Fuel delivery with care

HMK Bilcon builds the world's lightest fuel tankers in aluminium so each fuel tanker can transport more on each trip it makes. This makes our fuel tankers the most environmental friendly option in the industry.

With **SafeCon® III**, we have further reduced the need for unnecessary idling, which ultimately minimises noise and CO₂ emissions.

We utilise the full capacity of the meter to make the delivery of the products as quick as possible. Not only does this provide an environmental benefit in terms of CO₂ emissions and noise minimisation, it also allows you to serve more customers in a day.

SafeCon® III also prevents incorrect operation and mixing of products. Ultimately, **SafeCon® III** has been developed to provide you with the most environmental friendly and economical fuel delivery control system in the industry.

SafeCon® III

The fastest online support in the industry

At **HMK Bilcon**, we put great emphasis on providing top-notch service. We know time is money, so we do our utmost to keep you going.

With **SafeCon® III**, you now have the opportunity to choose even better support for your fuel tanker. Your fuel tanker is online and can therefore be supported by our service team 24 hours a day, all year round. We are the only ones in the industry to offer this service, which gives you greater operational reliability for your fuel tanker.

We have developed 3 different support packages to meet the different needs of the oil/petrol industry, so you have the freedom to choose the support solution that suits you best.

With a service subscription, you always have access to the latest version of **SafeCon® III**.



SafeCon® III customer testimonials

"We are the first customer in Denmark to have both SafeCon® III and the SafeCon® OTC system installed.

SafeCon® III is more advanced and can do more than SafeCon® I. I have received really good training on how to use SafeCon® III, and I use all the functions. If I have questions, I can always get help from the support team, and I have been happy about this.

The OTC system is running really well now, and being part of the development process and expressing your views and getting what you need has been exciting.

The best thing about SafeCon® III is the compartment load overview where I can see the order on the screen, which means that I am constantly able to monitor the order that I am in the process of delivering."

DK - Møllerup Mølle A/S, Gert Jensen, tanker driver



" We were the first to install SafeCon® III on our most recently purchased fuel tanker from HMK Bilcon, and we opted to be the test vehicle for the IT department from the start.

When you choose to be a pioneer in using a new system, you also accept that inevitably there will be some start-up issues and teething problems. These have been resolved quickly by the salesperson and support team, and SafeCon® III has now become mature and stable.

Learning to use SafeCon® III has been easy thanks to the new, intuitive screen, and the system can accomplish everything that the previous system was able to – only smarter.

The best thing about SafeCon® III is that the system is fast and easy to use."

NO - Heggstad AS, Sven Eirik Heggstad, General Manager